



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 28(2021)

Market Report

LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed fair demand.</li> <li>* Select good liquoring teas were barely steady.</li> <li>* Remainder tended irregularly easier. Browner sorts witnessed withdrawals.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* All sorts sold irregularly easier.</li> <li>* Browner sorts and secondaries discounted and witnessed withdrawals.</li> </ul>

Buying Analysis

LEAF	DUST
<ul style="list-style-type: none"> <li>* TCPL : Active.</li> <li>* HUL : Operated.</li> <li>* WI : Active on liquoring sorts.</li> <li>* Internals : Fair support.</li> </ul>	<ul style="list-style-type: none"> <li>* TCPL : Active.</li> <li>* HUL : Operated.</li> <li>* WI : Operated on liquoring sorts.</li> <li>* Internals : Fair support.</li> </ul>

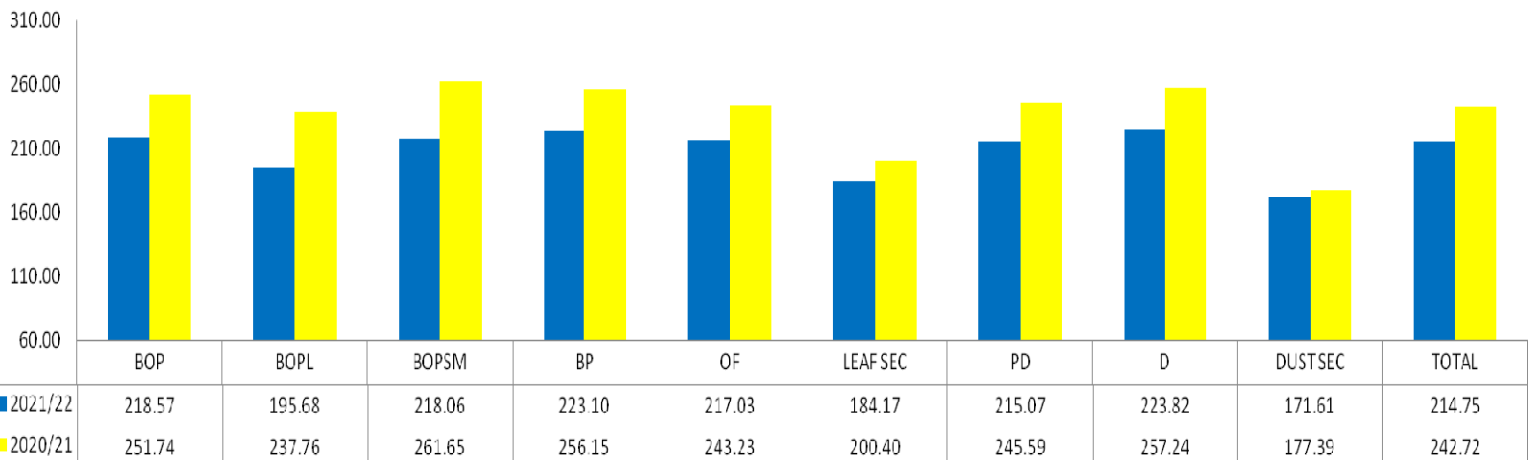
AUCTION AVERAGES

	2021/22			2020/21			UPTO Sale 28		
	Sale 28	Sale 27	+/-	Sale 28	Sale 27	+/-	2021/22	2020/21	2019/20
LEAF	193.00	204.92	-11.92	277.62	274.59	3.03	215.76	245.46	149.54
DUST	202.27	212.64	-10.37	288.19	269.24	18.95	212.23	237.55	148.33
<b>TOTAL</b>	<b>195.69</b>	<b>207.16</b>	<b>-11.47</b>	<b>281.70</b>	<b>272.56</b>	<b>9.14</b>	<b>214.75</b>	<b>242.72</b>	<b>149.14</b>

GTAC AUCTION AVERAGES

SALE	21	22	23	24	25	26	27	28	
LEAF	2021/22	228.26	231.53	237.73	237.14	233.79	225.09	204.92	193.00
	2020/21	200.79	200.91	219.37	233.02	259.30	268.79	274.59	277.62
DUST	2021/22	211.10	215.97	225.02	227.60	224.58	228.29	212.64	202.27
	2020/21	183.41	186.43	204.08	223.79	240.43	254.17	269.24	288.19
TOTAL	2021/22	223.05	226.96	233.91	234.34	230.91	226.02	207.16	195.69
	2020/21	195.68	196.67	214.82	230.00	252.52	263.64	272.56	281.70

GTAC Grade Wise Averages Upto Sale 28



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)**

	THIS SALE				LAST SALE				UPTO Sale 28			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	3343248.0	2141434.4	196.31	36%	3355896.1	2196004.3	207.19	35%	24574837.0	17129046.3	219.36	30%
<b>FANNINGS</b>	1121410.3	592040.0	196.27	47%	1126318.8	647292.5	208.99	43%	7587636.7	4989944.9	217.03	34%
<b>LEAF SEC.</b>	408311.5	275197.7	160.26	33%	329748.7	217797.4	169.91	34%	2548168.8	1854799.9	179.11	27%
<b>LEAF TOTAL</b>	<b>4872969.8</b>	<b>3008672.1</b>	<b>193.00</b>	<b>38%</b>	<b>4811963.6</b>	<b>3061094.2</b>	<b>204.92</b>	<b>36%</b>	<b>34710642.5</b>	<b>23973791.1</b>	<b>215.76</b>	<b>31%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	1783557.4	1055603.1	209.85	41%	1820021.6	1049894.8	221.64	42%	13261968.4	8087971.8	219.71	39%
<b>DUST SEC.</b>	408702.4	170117.9	155.26	58%	343036.0	198417.5	165.01	42%	2614570.1	1489322.6	171.61	43%
<b>DUST TOTAL</b>	<b>2192259.8</b>	<b>1225721.0</b>	<b>202.27</b>	<b>44%</b>	<b>2163057.6</b>	<b>1248312.3</b>	<b>212.64</b>	<b>42%</b>	<b>15876538.5</b>	<b>9577294.40</b>	<b>212.23</b>	<b>40%</b>
<b>TOTAL</b>	<b>7065229.6</b>	<b>4234393.1</b>	<b>195.69</b>	<b>40%</b>	<b>6975021.2</b>	<b>4309406.5</b>	<b>207.16</b>	<b>38%</b>	<b>50587181.0</b>	<b>33551085.50</b>	<b>214.75</b>	<b>34%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

LEAF	THIS SALE				LAST SALE				UPTO Sale 28			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	4872969.8	3008672.1	193.00	38%	4811963.6	3061094.2	204.92	36%	34710642.5	23973791.1	215.76	31%
<b>2020/21</b>	2733696.1	2167860.1	277.62	21%	2756311.7	2268500.8	274.59	18%	18352994.0	15219799.1	245.46	17%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	2192259.8	1225721.0	202.27	44%	2163057.6	1248312.3	212.64	42%	15876538.5	9577294.4	212.23	40%
<b>2020/21</b>	1556663.1	1362964.9	288.19	12%	1575137.6	1389360.0	269.24	12%	9535158.5	8052252.4	237.55	16%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	<b>7065229.6</b>	<b>4234393.1</b>	<b>195.69</b>	<b>40%</b>	<b>6975021.2</b>	<b>4309406.5</b>	<b>207.16</b>	<b>38%</b>	<b>50587181.0</b>	<b>33551085.5</b>	<b>214.75</b>	<b>34%</b>
<b>2020/21</b>	<b>4290359.2</b>	<b>3530825.0</b>	<b>281.70</b>	<b>18%</b>	<b>4331449.3</b>	<b>3657860.8</b>	<b>272.56</b>	<b>16%</b>	<b>27888152.5</b>	<b>23272051.5</b>	<b>242.72</b>	<b>17%</b>

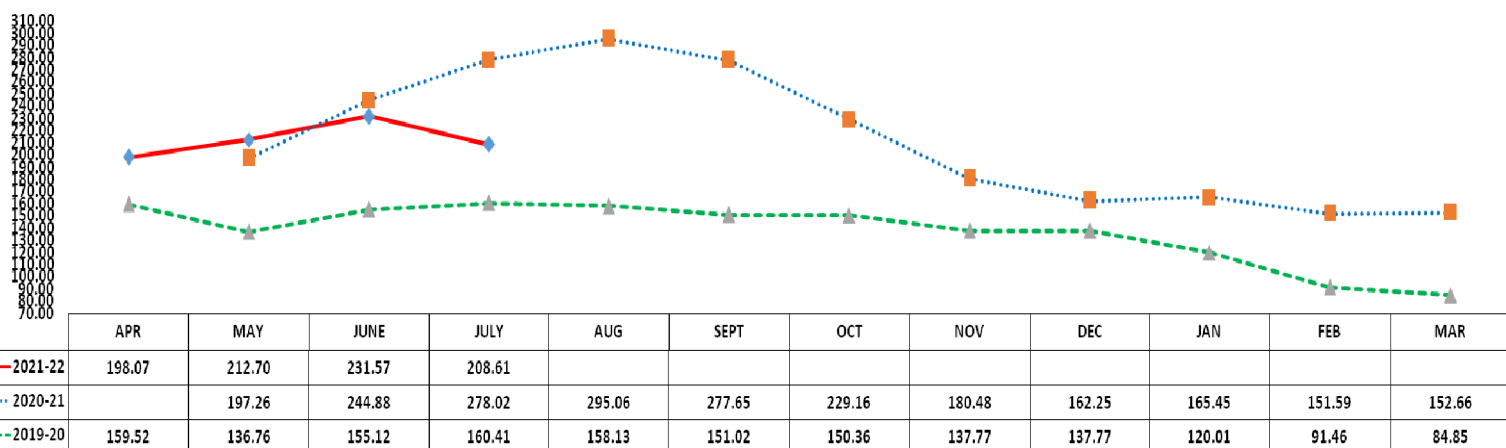
**PRICE RANGE**

% OF TEAS SOLD	LEAF										DUST		
	2021/22		UP TO Sale 28			2021/22		UP TO Sale 28					
	Sale 28	Sale 27	2021/22	2020/21	2019/20	Sale 28	Sale 27	2021/22	2020/21	2019/20			
<b>BELOW 100</b>	0.00	0.00	0.00	0.51	2.12	0.00	0.00	0.02	3.54	3.47			
<b>BETWEEN 100.00-119.99</b>	0.61	0.23	0.15	1.93	23.45	1.26	0.12	0.23	2.71	18.38			
<b>BETWEEN 120.00-139.99</b>	4.61	3.44	1.49	3.39	27.60	5.70	2.80	1.26	3.29	29.44			
<b>BETWEEN 140.00-159.99</b>	22.30	13.74	7.50	4.75	15.07	18.86	16.62	9.75	3.67	14.89			
<b>BETWEEN 160.00-179.99</b>	24.94	21.93	18.91	5.25	10.67	13.79	12.92	19.72	4.71	12.14			
<b>BETWEEN 180.00-199.99</b>	11.86	15.13	17.34	5.29	6.46	10.53	12.95	17.03	8.35	8.08			
<b>BETWEEN 200.00-219.99</b>	8.39	13.52	15.99	10.84	5.54	12.72	13.49	14.47	12.58	6.47			
<b>BETWEEN 220.00-239.99</b>	8.39	8.61	11.65	15.27	4.14	14.83	12.62	10.34	13.30	4.83			
<b>BETWEEN 240.00-259.99</b>	6.04	6.64	7.46	11.93	1.96	6.04	6.55	8.04	11.26	1.71			
<b>BETWEEN 260.00-279.99</b>	3.78	4.49	5.05	11.58	1.39	3.37	5.82	4.76	8.01	0.50			
<b>BETWEEN 280.00-299.99</b>	3.86	3.83	4.02	8.18	0.66	5.22	5.79	4.80	7.28	0.09			
<b>300 AND ABOVE</b>	5.21	8.43	10.43	21.09	0.95	7.67	10.34	9.58	21.30	0.00			

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>29</b>	49813	21297	<b>71110</b>	47320	21061	<b>68381</b>	2493	236	<b>2729</b>
<b>30</b>	53532	23371	<b>76903</b>	33876	13940	<b>47816</b>	19656	9431	<b>29087</b>
<b>31</b>	50441	19366	<b>69807</b>	52735	23055	<b>75790</b>	-2294	-3689	<b>-5983</b>
<b>TOTAL</b>	<b>153786</b>	<b>64034</b>	<b>217820</b>	<b>133931</b>	<b>58056</b>	<b>191987</b>	<b>19855</b>	<b>5978</b>	<b>25833</b>

**GTAC Monthly Price Movement**



\* Please note July 2021-22 Price is calculated on Sale 26,27,28 Only

**GTAC BUYING (ALL TEAS) FOR THE Sale 28**

	CTC LEAF			DUST			TOTAL				
OFFER	48,72,969.8	Kgs		OFFER	21,92,259.8	Kgs		OFFER	70,65,229.6	Kgs	
SOLD	29,92,458.5	Kgs		SOLD	12,20,698.8	Kgs		SOLD	42,13,157.3	Kgs	
SOLD %	61%			SOLD %	56%			SOLD %	60%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	6,38,852.0	167.79	21%	TCPL	5,23,278.4	208.33	43%	TCPL	11,62,130.4	186.04	28%
HUL	3,26,511.3	187.55	11%	HUL	1,58,930.2	230.41	13%	HUL	4,85,441.5	201.58	12%
W.India	6,43,664.1	222.60	22%	W.India	1,71,263.0	176.83	14%	W.India	8,14,927.1	212.98	19%
WI.Pack	1,56,520.0	236.87	5%	WI.Pack	42,726.6	205.78	4%	WI.Pack	1,99,246.6	230.20	5%
N.India	5,15,222.4	193.01	17%	N.India	97,480.2	192.12	8%	N.India	6,12,702.6	192.87	15%
NI.Pack	2,00,299.9	182.00	7%	NI.Pack	79,582.3	180.43	7%	NI.Pack	2,79,882.2	181.55	7%
Packeteers	1,34,979.1	203.27	5%	Packeteers	20,392.8	193.80	2%	Packeteers	1,55,371.9	202.03	4%
C.India	77,328.5	176.07	3%	C.India	60,472.9	173.28	5%	C.India	1,37,801.4	174.85	3%
Exports	92,884.7	194.19	3%	Exports	32,020.6	276.35	3%	Exports	1,24,905.3	215.25	3%
Local	1,72,608.5	180.49	6%	Local	12,357.8	189.78	1%	Local	1,84,966.3	181.11	4%
S.India			0%	S.India	657.5	203.00	0%	S.India	657.5	203.00	0%
Others	33,588.0	171.42	1%	Others	21,536.5	203.12	2%	Others	55,124.5	183.80	1%
TOTAL	29,92,458.5	194.05		TOTAL	12,20,698.8	203.11		TOTAL	42,13,157.3	196.67	

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 28**

MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	52,012	405.86	1	38,118	407.31
Halmary	2	1,07,420	386.50	2	83,979	397.15
DOOMURDULLUNG	3	75,755	372.18	4	71,244	384.39
HAJUA	4	40,544	370.15	3	51,485	391.45
Sotai	5	28,267	367.71	6	9,624	370.94
Gatoonga	6	1,31,684	362.05	8	1,05,781	362.09
Silonibari	7	1,07,943	353.28	114	34,152	294.62
Khariatia	8	1,30,762	351.37	56	77,561	317.86
Gelakey	9	47,235	346.38	12	21,674	350.67
Mohokutie	10	27,075	342.42	34	33,925	334.72
Mokrung	11	56,281	342.26	22	39,909	343.17
Majuli	12	1,73,201	337.67	20	81,630	343.77
Duflating	13	36,985	336.78	16	49,682	347.30
Hirajuli	14	75,167	334.34	35	59,795	333.92
Salkathoni	15	1,39,742	333.84	14	70,396	348.42
Borjan	16	57,187	329.18	54	67,153	319.15
Kotalgoorie	17	41,948	328.02	11	19,788	355.88
KOONMATAI(B)	18	2,02,590	327.66	91	1,90,095	303.09
AMGOORIE	19	93,926	327.23	75	24,040	311.00
Banamalie	20	25,395	324.41	28	26,104	340.15
KHOONMATAIE	21	46,980	323.03	7	9,669	364.05
Deckiajuli	22	1,31,160	321.04	31	74,751	336.25
DUBBA	23	61,660	319.91	9	17,570	361.02
Borsapori	24	44,558	316.38	40	5,583	328.88
Deha	25	74,719	315.73	23	40,879	342.66

\* Above 25,000 Kgs